# 2024-25 ACADEMIC PROGRAMS

# **MARKETING (APMKTD)**

# **Associate in Applied Science**

## Description

The Associate in Marketing degree offers a practical and theoretical background in daily marketing operations, spanning the major fields of practice in marketing. Students will gain knowledge and skills necessary to enter or advance in marketing with a focus on marketing management, digital marketing, and marketing communications.

## **Course Requirements**

#### **First Semester**

| Class    | Title                            | Minimum Credits |
|----------|----------------------------------|-----------------|
| BMG 205  | Creating the Customer Experience | 3               |
| BMG 230  | Principles of Management         | 3               |
| BMG 250  | Principles of Marketing          | 3               |
| Elective | Writing Elective(s)              | 3               |
| Elective | Math Elective(s)                 | 3               |
| Total    |                                  | 15              |

#### **Second Semester**

| Class    | Title                           | Minimum Credits |
|----------|---------------------------------|-----------------|
| BMG 111  | Business Law I                  | 3               |
| BMG 155  | Business on the Internet        | 3               |
| BMG 206  | Retail Principles and Practices | 3               |
| Elective | Speech/Comp. Elective(s)        | 3               |
| Elective | Nat. Sci. Elective(s)           | 3               |
| Total    |                                 | 15              |

## **Third Semester**

| Class    | Title                    | Minimum Credits |
|----------|--------------------------|-----------------|
| BMG 140  | Introduction to Business | 3               |
| BMG 160  | Principles of Sales      | 3               |
| BMG 212  | Consumer Buying Behavior | 3               |
| Elective | Soc. Sci. Elective(s)    | 3               |
| Elective | Arts/Human. Elective(s)  | 3               |
| Total    |                          | 15              |

## **Fourth Semester**

| Class    | Title  | Minimum Credits |
|----------|--|-----------------|
| BMG 181  | Introduction to Supply Chain Management                  | 3               |
| BMG 207  | Business Communication                                   | 3               |
| Elective | Open elective(s) to reach a minimum of 60 total credits. | l 9             |
| Total    |  | 15              |

## **Total Credits Required: 60**

Accurate as of 05/03/2024 Information is subject to change without notice.